

American Indian Business Resources
Compiled by Bowman Performance Consulting, LLC
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➤ **Local Scope:**

- Bowman Performance Consulting, LLC Business Development link: <http://www.nbowmanconsulting.com/Business%20Dev.%20Resources.htm>
- Bowman Performance Consulting, LLC Indigenous Interest Links: <http://www.nbowmanconsulting.com/Indigenous%20Interest%20Links.htm>
- Great Lakes Inter-Tribal Council, Incorporated (GLITC): <http://www.glitc.org/default.php>
 - Economic Development Administration Program: <http://www.glitc.org/pages/eda.html>
 - Small Business Training / Technical Assistance Program: <http://www.glitc.org/pages/sbta.html>
- Menominee Business Center, Renee Mahkimetas: <http://www.menominee-nsn.gov/communityDevelopment/businessCenter/businessCenterHome.php>, rcmahkimetas@mitw.org, (715) 799-5720.
- Menominee Indian Chamber of Commerce & Business Office: <http://www.menomineechamber.org/products.htm>
- Northwoods Nijii Enterprise Community: <http://www.nijii.org>
- Shawano County Economic Progress, Incorporated (SCEPI): <http://www.shawanoecondev.org/>
- Bowman Performance Consulting, LLC Business services link: <http://www.nbowmanconsulting.com/1%201%2009%20BPC%20Listing%20of%20Business%20Services%20Available%20to%20Tribal%20Entities.pdf>

➤ **State Scope:**

- American Indian Chamber of Commerce: <http://www.aiccw.org/#>
- Bureau of Minority Business Development, American Indian Liaison, Troy Swallow: <http://www.commerce.state.wi.us/ED/ED-MBD-Index.html>, troy.swallow@wisconsin.gov, (608) 261-7712.
- Buy Indian Country: <http://www.buyindiancountry.com/>
- Department of Workforce Development, Tribal Liaison, Rachele Ashley: <http://www.dwd.state.wi.us/default.htm>, rachele.ashley@dwd.state.wi.us, (608) 261-4883.
- Forward Wisconsin: <http://forwardwi.com/>
- Milwaukee County Bid/Contract Opportunities: <http://www.city.milwaukee.gov/ContractingOpportunities>
- Milwaukee County Bid Notifications: <http://www.county.milwaukee.gov/PendingBidsQuotesand7951.htm>
- New North: <http://www.thenewnorth.com>
- NWTC Business Assistance Center, Center for Entrepreneurship, Andy Clark: http://wls.nwtc.edu/business_assistance/, Andrew.clark@nwtc.edu, (920) 498-7124.
- Registering Your Business Name in WI: <http://www.wisconsin.gov/state/byb/name.html>
- WI Department of Commerce: <http://www.commerce.state.wi.us/>
- Wisconsin Entrepreneurs Tool Kit: <http://toolkit.wi.gov/>
- WI Entrepreneur's Network: <http://www.wenportal.org/>
- Wisconsin Indian Business Association: <http://www.wibaonline.com>
- WI Minority Business Opportunity Council: <http://www.wisconsinmboc.org/>

- WI Procurement Institute: <http://www.wispro.org/>
- WI Small Business Administration: <http://www.sba.gov/wi/>
 - 8A Program Office: <http://www.sba.gov/8abd/>
 - Small Business Development Center through U of WI Extension: <http://www.wisconsinsbdc.org/>
 - Other WI Small Business Development Centers: <http://www.sba.gov/wi/wisbdc.html>
- WI State Tribal Relations Initiative, Dawn Vick: <http://witribes.wi.gov/>, dawn.vick@wisconsin.gov, (608) 266-7043.
- WI Tribal Economic Developers List (Updated February 2008): http://www.nbowmanconsulting.com/2.13.08_WI_Tribal_Dev.Planners_Contact%5B1%5D.pdf
- WI VendorNet System <http://vendornet.state.wi.us/vendornet/>
- WI Women's Council: <http://womenscouncil.wi.gov/index.asp>
- WI Women Equals Prosperity Initiative: <http://www.wisconsinwomenequalsprosperity.org/>

➤ **Regional/National Scope:**

- American Indian Procurement and Technical Assistance Centers in the USA: <http://www.ncaied.org/american-indian-procurement-assistance.php>
- Applying for a Federal Employer Identification Number (EIN): <http://www.irs.gov/pub/irs-pdf/fs4.pdf>
- Falmouth Institute: www.falmouthinstitute.com
- Federal Communications Commission's
- Harvard Project on American Indian Economic Development: <http://www.ksg.harvard.edu/hpaied/>
- Indian Country Today RFP area: <http://www.indiancountrytoday.com/classifieds/rfp>
- Indigenous Internet Chamber of Commerce: <http://www.iicoc.com/>
- National American Indian Chamber of Commerce: <http://www.aicco.org/>
- National Business Women's Network: <http://www.bwni.com/>
- National Center for American Indian Enterprise Development: <http://www.ncaied.org/>
- Native Financial Education Coalition http://lists.nfec.info/mailman/listinfo/nfec_lists.nfec.info
- National Indian Business Association: <http://nibanetwork.org/>
- National Native American Business Alliance: <http://www.native-american-bus.org/>
- National Women's Business Council: <http://www.nwbc.gov/Links/default.html>
- Native American Business Enterprise Centers in the USA: <http://www.ncaied.org/native-american-business-enterprise.php>
- Native Biz: http://www.nativebiz.com/component/option,com_frontpage/Itemid,265/
- ONABEN (A Native American Business Network): <http://www.onaben.org/index.php>
- Our Native Circle (The Native Community Development Resource Center): <http://www.ournativecircle.org/>
- Racial, Ethnic, Tribal Philanthropic Knowledge Center: <http://www.givingforum.org/retphilanthropy/>
- Save Time, Save Money by Chris F. Jones: <http://www.nbowmanconsulting.com/VendorsView-SummitMagMar2006.pdf>
- Tribal Employment Rights Offices (TERO)
 - Media Release about TERO: <http://www.eeoc.gov/press/6-18-02.html>

- See each Tribal Website, Economic Development, or Administration Office to become TERO certified. You must do per tribe because there is no centralized site to be certified for all tribes.
- "Understanding your Employer Identification Number":
<http://www.irs.gov/pub/irs-pdf/p1635.pdf>
- United Indian Development Agency: <http://www.uida.org/>
- United Indian Development Agency's Management Consulting Services Division:
<http://www.ncaied.org/management-consulting-services.php>
- United States Department of Agriculture's Native Resources:
<http://www.nal.usda.gov/ric/ruralres/nativeam.htm>
- United States Department of Commerce: <http://www.commerce.gov/>
- United States Department of Commerce Minority Business Development Agency:
<http://www.mbda.gov/>
- United States Small Business Administration (SBA): <http://www.sba.gov>
 - Native American SBA Office: <http://sba.gov/naa/>
 - SBA Free Online Courses:
<http://www.sba.gov/services/training/onlinecourses/index.html>
 - SBA Interactive Map: <http://www.sba.gov/localresources/index.html>
 - SBA Training Opportunities: <http://www.sba.gov/services/training/index.html>

➤ **Articles and Other Resources:**

- "Many Trails to Entrepreneurship" article by Nicole Bowman:
<http://www.nbowmanconsulting.com/ManyTrailstoEntrepreneurship.pdf>
- Sample business plans:
http://www.bplans.com/Sample_Business_Plans/index.cfm
<http://www.myownbusiness.org/s2/>
- Writing a business plan:
<http://www.planware.org/businessplan.htm>
<http://www.bplans.com>